



**Washington Gas
Energy Services**

A Washington Gas Affiliated Company

WGES ENERGY BROKER APPLICATION

Application Date: _____

Company Information

Name of Company: _____

Street Address: _____

City _____ *State* _____ *Zip* _____

Fax #: (____) _____

Website: _____

Years in Business: _____

Employees: _____

DUNS # _____

Contact Information

Contact #1: _____

Title: _____

Telephone #: (____) _____

Email: _____

Contact #2: _____

Title: _____

Telephone #: (____) _____

Email: _____

Broker and/or Consultant Designation

Our company is interested in being a WGES Large Commercial Energy Broker (Commission fees paid by WGES)

Expected commission rate (range) for natural gas: _____ ¢ / therm

Expected commission rate (range) for electricity: _____ ¢ / kWh

Expected commission rate (range) for wind: _____ ¢ / kWh

Energy Consulting Services

Our company also provides Energy Consulting Services (Commission fees paid by end-user customer)

Please list any energy services your company provides to end-user customers:

- Natural Gas Supply Services
- Electricity Supply Services
- Renewable energy
- Energy Management (please explain) _____
- Billing Services (please explain) _____
- Other _____

Broker and/or Consulting Experience

Large Commercial Clients: _____

Small Commercial Clients: _____

Residential Clients: _____

Aggregated Annual Revenue of End User Supply Contracts: _____

Key companies that your company is currently providing services to:

- | | |
|----------|-----------|
| 1. _____ | 6. _____ |
| 2. _____ | 7. _____ |
| 3. _____ | 8. _____ |
| 4. _____ | 9. _____ |
| 5. _____ | 10. _____ |

Are you planning to continue serving the above customers using WGES energy supply services?

Yes No Don't Know

Service Territory

Utility service territories that your company is doing business in or is interested in serving:

Natural Gas Utility

<input type="checkbox"/>	Washington Gas – Maryland	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Washington Gas – Virginia	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Washington Gas – DC	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Baltimore Gas & Electric	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Columbia Gas of Virginia	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Columbia Gas of Maryland	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Delmarva Gas – DE / MD	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Chesapeake Gas – DE / MD	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Other _____	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____

Electricity Utility

<input type="checkbox"/>	Pepco – Maryland	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Pepco – District of Columbia	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Dominion Virginia Power	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Baltimore Gas & Electric	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Delmarva Power – DE	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Alleghany Power – MD	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Other _____	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____

Comments or Concerns
