



# Washington Gas Energy Services

A Washington Gas Affiliated Company

## WGES ENERGY CUSTOMER CONSULTANT APPLICATION

*Application Date:* \_\_\_\_\_

### Company Information

*Name of Company:* \_\_\_\_\_

*Street Address:* \_\_\_\_\_

*City* \_\_\_\_\_ *State* \_\_\_\_\_ *Zip* \_\_\_\_\_

*Fax #:* (\_\_\_\_) \_\_\_\_\_

*Website:* \_\_\_\_\_

*# Years in Business:* \_\_\_\_\_

*# Employees:* \_\_\_\_\_

*DUNS #* \_\_\_\_\_

### Contact Information

*Contact #1:* \_\_\_\_\_

*Title:* \_\_\_\_\_

*Telephone #:* (\_\_\_\_) \_\_\_\_\_

*Email:* \_\_\_\_\_

*Contact #2:* \_\_\_\_\_

*Title:* \_\_\_\_\_

*Telephone #:* (\_\_\_\_) \_\_\_\_\_

*Email:* \_\_\_\_\_

**Customer Consultant Designation**

**Our company is interested in being a WGES Large Commercial Energy Customer Consultant**  
(Commission fees paid by WGES)

Expected commission rate (range) for natural gas: \_\_\_\_\_ ¢ / therm

Expected commission rate (range) for electricity: \_\_\_\_\_ ¢ / kWh

Expected commission rate (range) for wind: \_\_\_\_\_ ¢ / kWh

**Energy Consulting Services**

**Our company also provides Energy Consulting Services** (Commission fees paid by end-user customer)

**Please list any energy services your company provides to end-user customers:**

- Natural Gas Supply Services
- Electricity Supply Services
- Renewable energy
- Energy Management (please explain) \_\_\_\_\_
- Billing Services (please explain) \_\_\_\_\_
- Other \_\_\_\_\_

**Customer Consulting Experience**

**# Large Commercial Clients:** \_\_\_\_\_

**# Small Commercial Clients:** \_\_\_\_\_

**# Residential Clients:** \_\_\_\_\_

**Aggregated Annual Revenue of End User Supply Contracts:** \_\_\_\_\_

**Key companies that your company is currently providing services to:**

- |          |           |
|----------|-----------|
| 1. _____ | 6. _____  |
| 2. _____ | 7. _____  |
| 3. _____ | 8. _____  |
| 4. _____ | 9. _____  |
| 5. _____ | 10. _____ |

Are you planning to continue serving the above customers using WGES energy supply services?

Yes     No     Don't Know

**Service Territory**

**Utility service territories that your company is doing business in or is interested in serving:**

**Natural Gas Utility**

<input type="checkbox"/>	Washington Gas – Maryland	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Washington Gas – Virginia	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Washington Gas – DC	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Baltimore Gas & Electric	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Columbia Gas of Virginia	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Columbia Gas of Maryland	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Delmarva Gas – DE / MD	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Chesapeake Gas – DE / MD	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Other _____	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____

**Electricity Utility**

<input type="checkbox"/>	Pepco – Maryland	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Pepco – District of Columbia	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Dominion Virginia Power	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Baltimore Gas & Electric	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Delmarva Power – DE	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Alleghany Power – MD	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____
<input type="checkbox"/>	Other _____	Currently active in this market?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Potential customers? _____

**Comments or Concerns**
