



**Washington Gas
Energy Services**

A Washington Gas Affiliated Company

WGES ENERGY BROKER APPLICATION

Application Date: _____

Company Information

Legal Business Name: _____

Street Address: _____

City _____ *State* _____ *Zip* _____

Fax #: (____) _____

Website: _____

Years in Business: _____

Employees: _____

DUNS # _____

Business Type:

- Proprietorship*
- Corporation*
- Partnership*
- Limited Partnership*
- Limited Liability Company*
- Limited Liability Partnership*
- Other:* _____

Provide a concise description of the company history and principal business interests.

Has the company or any principal filed bankruptcy?

Yes No

Has the company or any principal been terminated by a funding source?

Yes No

Contact Information

Contact #1: _____

Title: _____

Telephone #: (____) _____

Fax #: (____) _____

Email: _____

Contact #2: _____

Title: _____

Telephone #: (____) _____

Fax #: (____) _____

Email: _____

Broker Designation

Our company is interested in being a WGES Large Commercial Energy Broker
(Commission fees paid by WGES)

Expected commission rate (range) for natural gas: _____ ¢ / therm

Expected commission rate (range) for electricity: _____ ¢ / kWh

Expected commission rate (range) for wind: _____ ¢ / kWh

Energy Services

Our company also provides Energy Consulting Services (Commission fees paid by end-user customer)

Please list any energy services your company provides to end-user customers:

- Natural Gas Supply Services
- Electricity Supply Services
- Renewable energy
- Energy Management (please explain) _____
- Billing Services (please explain) _____
- Other _____

Broker Experience

Large Commercial Clients: _____

Small Commercial Clients: _____

Residential Clients: _____

Total Volume for the last 12 months: _____

Aggregated Annual Revenue of End User Supply Contracts: _____

Key companies that your company is currently providing services to:

- | | |
|----------|-----------|
| 1. _____ | 6. _____ |
| 2. _____ | 7. _____ |
| 3. _____ | 8. _____ |
| 4. _____ | 9. _____ |
| 5. _____ | 10. _____ |

Are you planning to continue serving the above customers using WGES energy supply services?

- Yes No Don't Know

Service Territory

Utility service territories that your company is doing business in or is interested in serving:

Natural Gas Utility Area of Operation and Customer Type

Check	Utility	Currently Active in this Market?		# Potential Customers Gas / Elec	Type of Customers		
		Yes	No		Commercial?	Industrial?	Residential?
	Washington Gas – MD						
	Washington Gas – VA						
	Washington Gas – DC						
	Baltimore Gas & Electric						
	Columbia Gas of Virginia						
	Columbia Gas of Maryland						
	Delmarva Gas – DE / MD						
	Chesapeake Gas – DE / MD						
	Other:						

Electricity Utility Area of Operation and Customer type

Check	Utility	Currently Active in this Market?		# Potential Customers Gas / Elec	Type of Customers		
		Yes	No		Commercial?	Industrial?	Residential?
	Pepco – Maryland						
	Pepco – District of Columbia						
	Dominion Virginia Power						
	Baltimore Gas & Electric						
	Delmarva Power – DE						
	Allegheny Power – MD						
	PECO - PA						
	Pennsylvania Power and Light – PA						
	Other:						

Financial Integrity

Required Documentation of Financial Integrity: To the extent available, please provide the most recent versions of the following documents. Check each that is attached:

- Balance sheet and income statement for the two most recent 12 month periods for which information is available. Balance sheets and income statements must be for the Applicant, and not a parent corporation in the event it exists. Audited financial statements must be provided if they exist.
- If the applicant has not been in existence for at least two 12 month periods, it must provide balance sheets and income statements for the life of the business. Audited financial statements must be provided if they exist.
- Credit reports of ratings prepared by established credit bureaus or agencies regarding the Applicant's payment and credit history.
- Other evidence of financial integrity (please attach additional information to application)

Comments or Concerns
